



ABC Manufacturing Company

Commercial Offer

Our Offer No. : 201510111070		Our Offer Date :10/11/2006	
Customer Information		Project : GRP PIPE - EXWORKS	Total No. pages including this: <u>5</u>
Customer : XYZ COMPANY		Vendor Information	
Address : JAKARTA, INDONESIA		ABC GRP Manufacturing Company (AGMC)	
Reference No. : RFQ DTD 10/11/06		Contact Person : Mauricio A. Ignacio	
Contact Person : ZAHEER A. BOUSHAN		Designation : General Manager	
Designation : PROCUREMENT MANAGER		Phone No. : +63 23 298 0000	
Contact Phone : +009 02 564 331 251		Fax No. : +63 23 364 2940	
Fax : +009 02 628 952 668		Mobile No. : +63 09 502 1582	
Mobile No. : +009 02 951 542 10		Email : mauricio@abc.com	
Email : zaheer@xyz.com			

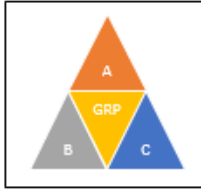
Dear Sir,

With reference to your inquiry no.: RFQ DTD 10/11/06, regarding the above-mentioned project, please find enclosed our commercial offer no.: 201510111000.

We hope you will find our offer competitive and we will look forward to hear from you soon. Please do not hesitate to contact us if you need any further clarifications.

Best Regards,

Mauricio A. Ignacio
General Manager

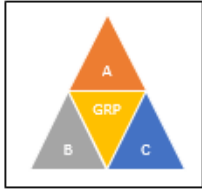


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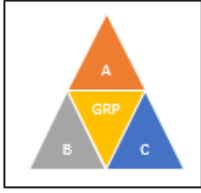
Item	TYPE	SUB-TYPE	DIA. mm	ENDS	SYSTEM	BAR	SN	UNIT	QTY	UNIT PRICE USD	TOTAL PRICE USD
1	PIPE+SHIPPING	L = 12,000MM	400	SP/SP	GRP	6	10000	LM	4,024.00	35.20	141,644.80
2	DBC+2RR	L = 270mm	400	DBC	GRP	6	10000	PCS	3,353.00	34.93	117,120.29
3	PIPE+SHIPPING	L = 12,000mm	500	SP/SP	GRP	6	10000	LM	3,214.00	46.13	148,261.82
4	DBC+2RR	L = 270mm	500	DBC	GRP	6	10000	PCS	268.00	39.73	10,647.64
5	PIPE+SHIPPING	L = 12,000mm	600	SP/SP	GRP	6	10000	LM	2,594.00	62.93	163,240.42
6	DBC+2RR	L = 330mm	600	DBC	GRP	6	10000	PCS	216.00	58.93	12,728.88
7	PIPE+SHIPPING	L = 12,000mm	700	SP/SP	GRP	6	10000	LM	1,884.00	81.60	153,734.40
8	DBC+2RR	L = 330mm	700	DBC	GRP	6	10000	PCS	157.00	66.13	10,382.41
9	PIPE+SHIPPING	L = 12,000mm	800	SP/SP	GRP	6	10000	LM	2,586.00	101.60	262,737.60
10	DBC+2RR	L = 330mm	800	DBC	GRP	6	10000	PCS	216.00	78.40	16,934.40
11	PIPE+SHIPPING	L = 12,000mm	900	SP/SP	GRP	6	10000	LM	1,672.00	123.20	205,990.40
12	DBC+2RR	L = 330mm	900	DBC	GRP	6	10000	PCS	139.00	87.20	12,120.80
13	PIPE+SHIPPING	L = 12,000mm	1000	SP/SP	GRP	6	10000	LM	1,860.00	153.07	284,710.20
14	DBC+2RR	L = 330mm	1000	DBC	GRP	6	10000	PCS	155.00	95.20	14,756.00
15	PIPE+SHIPPING	L = 12,000mm	1100	SP/SP	GRP	6	10000	LM	495.00	178.93	88,570.35



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Item	TYPE	SUB-TYPE	DIA. mm	ENDS	SYSTEM	BAR	SN	UNIT	QTY	UNIT PRICE USD	TOTAL PRICE USD
16	DBC+2RR	L = 330mm	1100	DBC	GRP	6	10000	PCS	41.00	105.07	4,307.87
17	PIPE+SHIPPING	L = 12,000mm	1200	SP/SP	GRP	6	10000	LM	369.00	206.13	76,061.97
18	DBC+2RR	L = 330mm	1200	DBC	GRP	6	10000	PCS	31.00	114.93	3,562.83
19	PIPE+SHIPPING	L = 12,000mm	1400	SP/SP	GRP	6	10000	LM	492.00	274.40	135,004.80
20	DBC+2RR	L = 330mm	1400	DBC	GRP	6	10000	PCS	41.00	152.27	6,243.07
21	PIPE+SHIPPING	L = 12,000mm	1500	SP/SP	GRP	6	10000	LM	500.00	308.27	154,135.00
22	DBC+2RR	L = 330mm	1500	DBC	GRP	6	10000	PCS	42.00	165.07	6,932.94
23	PIPE+SHIPPING	L = 12,000mm	1600	SP/SP	GRP	6	10000	LM	812.00	377.07	306,180.84
24	DBC+2RR	L = 330mm	1600	DBC	GRP	6	10000	PCS	68.00	178.67	12,149.56
25	PIPE+SHIPPING	L = 12,000mm	1800	SP/SP	GRP	6	10000	LM	868.00	457.33	396,962.44
26	DBC+2RR	L = 330mm	1800	DBC	GRP	6	10000	PCS	72.00	207.20	14,918.40
27	PIPE+SHIPPING	L = 12,000mm	2000	SP/SP	GRP	6	10000	LM	2,380.00	545.07	1,297,266.60
28	DBC+2RR	L = 330mm	2000	DBC	GRP	6	10000	PCS	198.00	236.27	46,781.46
29	PIPE+SHIPPING	L = 12,000mm	2600	SP/SP	GRP	6	10000	LM	195.00	861.60	168,012.00
30	DBC+2RR	L = 330mm	2600	DBC	GRP	6	10000	PCS	16.00	410.13	6,562.08

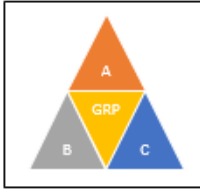


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Item	TYPE	SUB-TYPE	DIA. mm	ENDS	SYSTEM	BAR	SN	UNIT	QTY	UNIT PRICE USD	TOTAL PRICE USD
31	PIPE+SHIPPING	L = 12,000mm	2800	SP/SP	GRP	6	10000	LM	1,100.00	985.60	1,084,160.00
32	DBC+2RR	L = 330mm	2800	DBC	GRP	6	10000	PCS	92.00	464.00	42,688.00
Total Amount, ex-works port of Manila, Philippines											5,405,510.27



ABC Manufacturing Company

Project Name: GRP PIPE - EXWORKS
Client reference: RFQ DTD 10/11/06
Date: 10/11/2006

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ABBREVIATION USED IN THIS OFFER:

GRP = Glass Reinforced Plastics	PN = Nominal pressure in bars	RR = REKA RUBBER GASKET
SP = Spigot Ends to suit double-bell coupler	mm = Millimeter	USD = U.S. dollar
		DBC = Double-bell Coupler

PRICES:

The Prices offered in the BOQ, Delivered to Cebu

MATERIALS SPECIFICATION:

Application	Offered Product	Applicable Standards	Design Conditions	End Configuration		Jointing System	Standard Length
			Temp. (C)	Pipe	Coupler		
Sewer	GRP	BS 5480 ASTM D3262 AWWA C950 AWWA M45	Temp. (C)	Pipe	Coupler	Bell-and-Spigot	12,000 mm
			65	SP/SP	DBC		

Standard length of GRP pipe will be 12,000mm. +/- 25mm. Other lengths are available upon request.

PACKING:

All Items will be packed based on our company's packing standard for sea cargo.

DELIVERY:

Delivery schedule will be agreed upon confirmation of order. However, the delivery time will meet your reasonable project requirement.

VALIDITY:

This offer is valid until: 5 December 2006

PAYMENT:

To be agreed upon confirmation of order.

COUNTRY OF ORIGIN:

Philippines

REMARKS:

1. GRP Products are manufactured from Polyester Resin, Fiberglass glass reinforcement, and silica sand.
2. Our offer is based on the lengths (quantity) provided to us. Any change in length we shall revise our offer accordingly.
3. Every pipe is supplied with one coupling and two rubber rings.
4. We reserves the right to supply up to 10% of the total requested lengths of the pipes, in shorter lengths than the std. lengths mentioned in the offer.

Client: XYZ COMPANY